



### Eliminating the Waste in Waste Collection™

# Reduce CO2 emissions whilst Controlling Public Space Waste Collection Costs

The BigBellySolar Smart Grid for Waste & Recycling™ system dramatically lowers the operating costs, fuel consumption and greenhouse gas emissions associated with the waste collection process - by up to 80%.



Distributore ufficiale per l'Italia





## During last decade Municipal officials addressed numerous challenges in the collection of residential waste

- Deployment of modern solutions Underground/semi-underground network, including notification systems
- Development of waste segregation (stations or wheeled bins)

#### has conducted to:

Reduction of collection costs (without reducing service levels)

- Increased visibility & control over operations
- Becoming more environmentally sustainable
- In the meanwhile, methods and tools applied to public space waste collection have not much evolved.



## The full "system costs" of trash collection can be surprisingly high



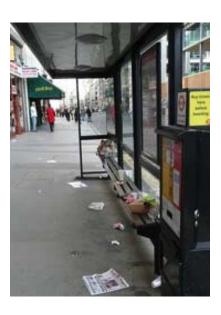
#### Average annual collection costs (€ per trash bin per year)



City Streets €1400



Parks €1,265



Transit Stops €1,320



Colleges €1,165

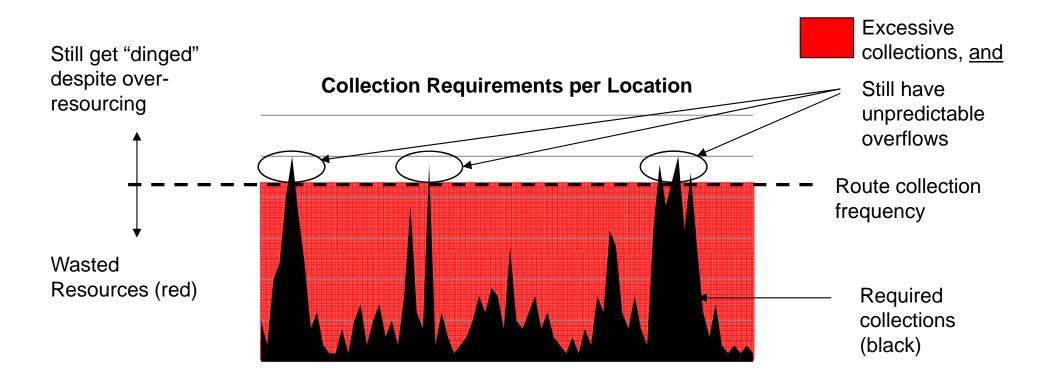
Route length/density - Vehicle costs - Fuel - Collection frequency - Staff costs

Note: Based on BigBelly Solar collection cost analyses



Q: How'd it get so expensive?
A: Without information, overflow & litter

risks are (mostly) buffered by over-resourcing



... and the situation on the ground changes over time (seasons, events, development, etc.) – creating more uncertainty





#### Smart Grid for Waste & recycling™ provides a greener solution for the untapped domain of Public Waste

- Increase public space recycling
- Spend significantly less money on trash collection
- Visibly reinforce your commitment to sustainability ... and engage your citizens
- Maximize the efficiency and flexibility of your resources
- .....Overall, a Smarter city



bigbellysolar.com







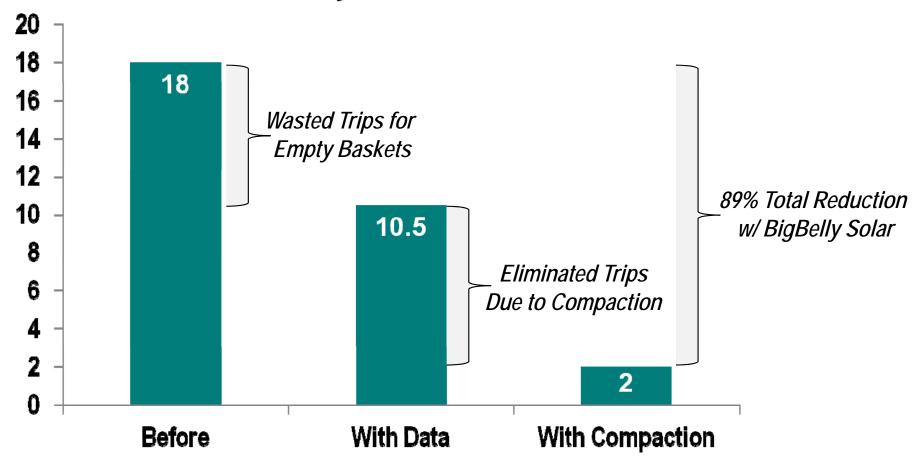






Case Study: Densely Populated Urban Environment Winter 2010-11

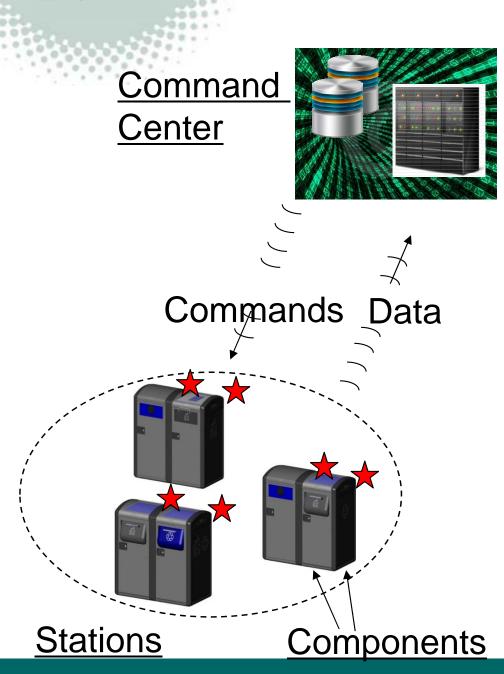
#### **Weekly Collections**

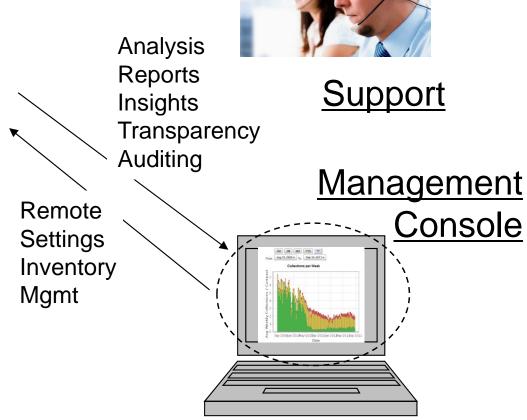




#### The System







Software Service permeates the entire System, including:

- The Management Console, driven by data stored and analyzed in the Command Center
- The functions of the Stations, based on data analyzed and commands given by the Command Center
- Software helpdesk support



#### Smart Grid for Waste & recycling TM



**Public Space Collection Points** 

Pickup Optimization

#### **CLEAN**

**Collection Logistics Efficiency & Notification** 

Collection Point Recycling Compacting Recyclers

**Companion Recyclers** 

Collection Point Optimization **Solar Trash Compactors** 

**Smartbelly Waste Bins** 



#### "A Solution for Every Corner"



 A mix and match family of stations and components to match your specific needs – volumes, stream mix, etc.

BigBelly SOLAR COMPACTOR
BigBelly COMPACTING RECYCLER
SmartBelly FOR WASTE
SmartBelly FOR RECYCLING











With active software service contracts required to enable information management and core station functionality (e.g., compaction, sensing and communications)



## We enable you to **optimize** public waste collection



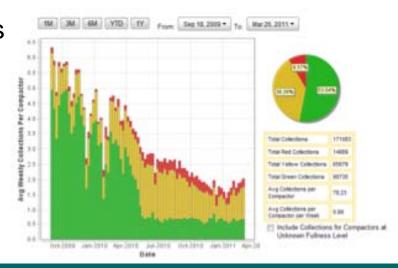
Solar compaction & information reduces required collections by 70-80%

- Large capacity increase in same footprint
- Eliminate overflows



#### CLEAN provides a management console

- Use data to optimize routes, collection frequency and staffing
- Central visualization of "network" status
- Audit results





## Why Parks commissioners endorse BigBelly



- Positively impacts sustainability plan in a highly visible way
- Enclosed BigBelly design eliminates overflow litter (& associated pests)
- Attractive design with customizable messaging/aesthetics
- Resource efficiencies



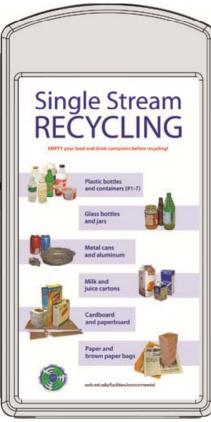


## Why sustainability directors see BigBelly as a key tool in their green toolbox



- Higher recycling performance
- Supports multiple recycling streams
- Actively engages community in more sustainable behaviors
- Highly visible use of renewable energy
- Reduces collection vehicle traffic, fuel use and then CO2 emissions







## How BigBelly helps Operations directors bring greater focus to their top priorities



- Free up staff hours for higher priorities, such as street cleaning
- Software provides means for auditable results
- Software alerts for any activity spikes in waste activity – don't need to send out vehicles to know what is going on
- Recyclables revenues offset some department costs





#### Why Develop Public space recycling?



### Developping public space recycling creates numerous benefits for your municipality

- Demonstrate consistency with your practices regarding household waste
  - Reduce tipping fees by diverting recyclable material from the waste stream
  - Create additional revenue by selling off recyclables
- Change citizen recycling habits throughout your municipality to encourage recycling regardless of location
- Bring sustainability initiatives into everyday life



The substantial cost efficiencies created in waste collection with BigBelly can be used to fund the launch/expansion of public space recycling



#### Your city, Your case study

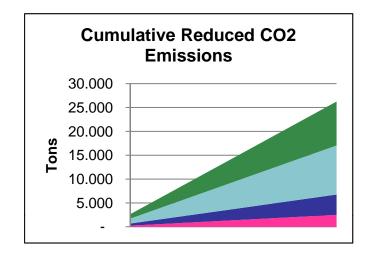


There is no one-size-fits-all, off-the-shelve solution.

#### Zero Cost Collection Study

- BigBelly Solar will work with you to identify potential routes for optimization
  - What is the current collection frequency?
  - What area and capacity are you servicing?
  - What are the current recycling options?



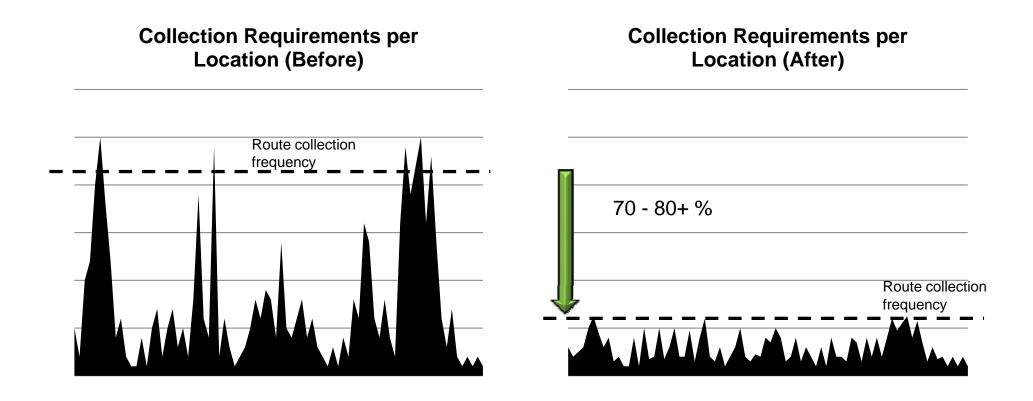


#### <u>Customer Business Case Development</u>

- BigBelly Solar models potential solutions
  - Stations numbers & locations
  - Collection frequency reduction options
  - Financial & environmental ROI analysis



## Leveraging the power of the BigBelly Solar Smart Grid for Waste & Recycling TM to dramatically improve operations performance



Reduced overall collection levels - AND - shaved off peaks (overflows)



#### As a Conclusion



- Smarter city = Greener + Savings
- Your sustainability commitment can become highly visible
- Your savings can fund recycling in public space





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#### Benefits case study: Philadelphia



		<u>Before</u>		After, with BigBelly Solar		
-	Trash cans	700		• 500 BigBelly solar compactors		
				• 210 single-stream companion recyclers		
				<ul> <li>CLEAN wireless monitoring software</li> </ul>		
(	Shifts per week	3		1 (including overtime elimination)		
ļ	Pickups/can/week	17		3		
[	Dedicated staff	33		9		

"The solar compactors have been an instant hit and a win-win for everybody. The Mayor is thrilled and we have seen a noticeable difference in so many areas including litter reduction, and increased recycling in the use of the bins."-Carlton Williams Deputy Commissioner, Streets and Sanitation, City of Philadelphia

\$900,000 Year 1 cash savings; \$13M projected over 10 years



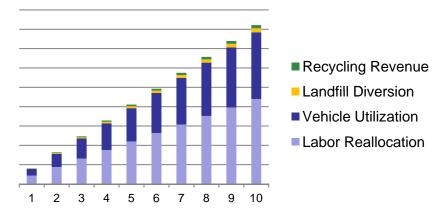
**Mayor Nutter** 



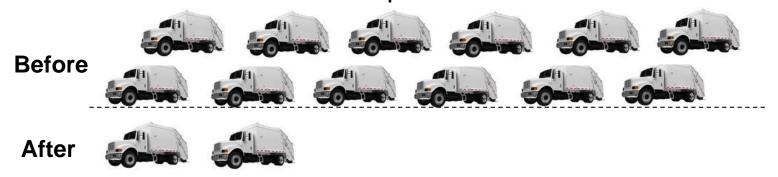
#### The BigBelly Solar system ROI



- Calculating the value of a BigBelly Solar system deployment consists of multiple elements:
  - Reduced fuel consumption
  - Reduced vehicle wear
  - Work content freed up
  - Reduced landfill volume
  - Increased recycling revenue



 On average, municipal customers are able to reduce their public space collections to a few times per week





#### Some of BigBelly Customers



#### **Europe**

- Dublin
- Trinity College, Dublin
- National Uni. Of Ireland, Galway
- Bournemouth
- Cambridge
- Nottingham
- Copenhagen
- Odense
- Lyngby
- Malmoe
- University of Gronningen
- Salzburg
- Salzburg Airport
- Innsbruck
- Klagenfurt
- Vienna
- Basel
- Luzern
- Winthertur
- Frankfurt
- Chiemsee
- Strasbourg
- Billiere
- St Mande
- St Germain en Laye
- Parc de Thoiry

#### **North America**

- Philadelphia
- Baltimore
- Boston
- Boston University
- Bronx Zoo
- Cambridge
- Chicago
- Cincinnati Parks
- Ma. Dept of Conservation and Recreation
- Central Intelligence Agency
- Los Angeles
- Indianapolis Parks Lockheed Martin
- San Jose Airport
- Pasadena
- Vancouver
- West Point
- Ma. Bay Transit Authority



#### Components of the BigBelly System



#### And Notification) wireless software

- Fullness and collections status
- On-demand from any browser

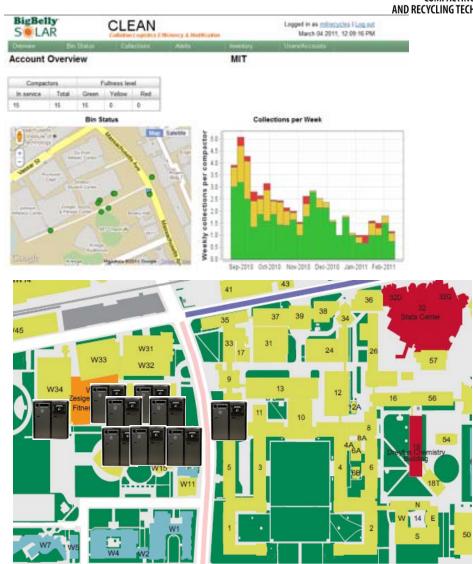


#### **Solar compactors**

- 5:1 compaction
- Collections reduced up to 80%

#### **Companion recyclers**

- Increased recycling rates
- Reduced cross-contamination





#### The Family of "Waste Stations"

Black = Trash

Blue = Recycling

Green = Organics

	Orcert = Organics				
	Waste	Single Stream	Bottle/Can	Paper	Organics
BigBelly Compactor	HOPPER	HOPPER			
SmartBelly	FLAP	HOLE	HOLE	HOLE	FLAP
BigBelly SmartBelly					
				configurations	



#### **Station Configuration Examples**





BB4 Waste + BB4 Recycling



SmartBelly Recycler + BB4 Waste



Smart Belly Recycler + SmartBelly Waste



#### Contatti:



#### Per avere informazioni sul prodotto

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